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What's new at Exclusively Legal?

2008 marked a year of new opportunity! To respond to exciting business opportunities from our longstanding clients, EL added satellite offices in Los Angeles, Orange County and San Francisco as a complement to our already strong presence in San Diego and Las Vegas. Additionally, Exclusively Legal has introduced a new sister division, Essential Discovery. Because of the tremendous need for project attorney teams over the past five years and EL's solid success in servicing that business, we've developed a division of consultants experienced in managing teams of legal professionals across the country! Look for Susan Callender, tenured IP litigator previously with Wilson Sonsini, leading that effort.

PROFILE/PHILOSOPHY:

Serving the San Diego legal community for almost 20 years. Considered experts in Temporary, Contract and Direct Hire Legal Placement, including Contract Attorney Teams, Project Consulting, & On-Site Management

The Exclusively Legal team creates more than just professional partnerships. We wholeheartedly focus on developing genuine relationships. Our tenured legal recruiters are listeners first and consultants second. Our business strategy starts with client conversations that develop mutual understanding of business practices,

company personality and goals – the components that go into establishing a true awareness of what really matters and a foundation for enduring relationships. Our performance is driven by core values that demonstrate our intense commitment to acting in the best interests of our clients and candidates.

Deliver Our Best. We deliver our best by doing the basics of our business superbly well. We are responsive and dedicated.

Commitment. We are committed to acting in the best interests of our clients, candidates, and each other. We keep our promises.

Creativity. We distinguish ourselves in

Abigail Parente, Sr. Recruiter – One of the biggest challenges we faced in our industry this year was continuing to provide support and encouragement to our many candidates. In response to economic conditions, 2008-2009 saw significant changes for many of our law firm and corporate clients. Partnering with human resource departments to creatively assist employees subjected to layoffs has been both challenging and rewarding. As in any market, there continues to be demand for specialized legal talent, including patent and IP professionals. Flexibility and creativity have been keys to the successful partnerships we share with our clients and candidates alike.



L to R, back row – Shelly Blackman, Renee Loheed, Susan Callender
 L to R front row – Patti Matthie, Abigail Parente, Kylie Shea, Kira Duzik, Daniel Sweeny

the marketplace by adding value. We are flexible and innovative in our approach with our staff, clients and candidates.

Integrity. We value fairness, honesty, and respect in our relationships with clients, candidates, and each other.

Communication. Our ability to live our values is dependent on open and respectful communication in all that we do.

QUESTIONS:

What are the biggest challenges facing your industry?

What makes Exclusively Legal stand apart from the competition?

Kira Duzik, Sr. Recruiter – Without a doubt, our consultative approach to business and our seasoned team makes us stand out in this industry. With a substantial amount of legal experience, our team knows the trends of the San Diego market well. However, what makes us stand out the most is our desire to make a difference in the lives of the people we work with. Whether it be helping a candidate

confidentially transition through a move in their career, or simply being accessible for a late-night phone call from a client requiring an unexpected temp the next morning, we work hard to consistently deliver quality service. As a private company headquartered in San Diego, our clients have recently appreciated the customized fee arrangements we've been able to offer during this economic downturn. We remain dedicated to meeting the needs of those we serve.